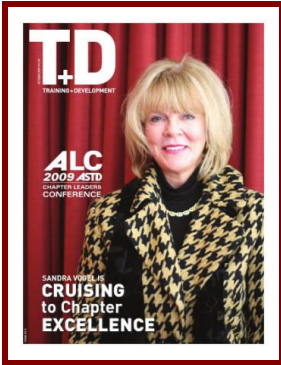




Queen City North Chapter IAAP
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JANUARY 12, 2010 PROGRAM MEETING POWER UP YOUR INFLUENCE!



Sandra Vogel, PhD, is an international trainer, speaker and facilitator with a diverse background in management, leadership and education. Dr. Vogel's management experience includes front line operations, marketing and the creation and operation of a Training & Education Department for a Fortune 100 company. Sandra is a graduate of the *Center for Creative Leadership* in Greenville, North Carolina. Her certifications include DDI, Achieve Global, DISC, Kepner Trogue Analysis and General Electric's Professional Development Essential Skills Curriculum via the Crotonville/Jack Welch Executive Leadership Center Team. Dr. Vogel has facilitated hundreds of training sessions at all organizational levels including engineers, executives and front line assembly personnel.

In 2008, Sandra was selected as a trainer for "The White House Project"- Go Run Ohio. Dr. Vogel is a part time faculty member for the Communication Department of Miami University of Ohio and also a trainer for the Xavier University Leadership Center. Sandra serves as the VP of Training for MYCA Multimedia & Training Solutions an e-learning business. In 2002, Sandra became the founding Managing Director for eWomenNetwork-Cincinnati and grew the membership to over 500 women in under 5 years.

Dr. Vogel will give a presentation titled "Power Up Your Influence!" at the January 12, 2010 Queen City North Chapter IAAP program meeting.

Influence is the art of winning people's cooperation when you do not have, or do not want to use, the authority to make them do what you want them to do. It involves shaping the way people feel and think. Research supports the conclusion that the most effective people are those who know themselves, recognize the demands of the situation and adapt strategies to meet those needs. During this session, attendees will take a quick assessment that will help you understand yourself and others. The session also includes discussion on strategies to meet the needs of all behavior styles.

Don't miss this session to kick start the New Year!

RSVP – Email Dinner Reservation to pamhollingsworth03@msn.com – **Reservation/Cancellation Deadline:** Thursday, January 7, 2010, 5:00PM – Payment Collected at Door (Cash or Check Payable to Queen City North Chapter IAAP). A reservation is a financial commitment; cancellation must be received before the deadline; otherwise you will be responsible for the cost of the meal (\$15-Members; \$20-Non-Members). **Networking:** 5:30PM **Dinner:** 6:00PM **Speaker Presentation:** 6:45PM – **Menu:** Buffet – Baked Lasagna, Fresh Garden Salad w/Ranch & Raspberry Vinaigrette, Red Skin Potato Salad, Country Green Beans, Fresh Baked Rolls/Butter, Coffee, Tea (hot and iced) and Dessert.

Questions? Lynn Haney CPS/CAP 859-240-5603 or HaneyL@one.net. For more information about the Queen City North Chapter, visit our website at www.iaap-queencitynorth.org.